Preventive Plus 2

Because prevention is always better than cure.

Multiple instruments on process critical lines need real flexibility in both thought and support to deliver total peace of mind. They also demand awareness - if an instrument goes down it will take more than your productivity with it.

Stop things from going wrong - before it damages more than your workflow.

Beckman Coulter Life Sciences Service Plans are designed with prevention “front of mind”. We focus on providing the knowledge, speed of response and process awareness that keeps your instrumentation beyond reliable. Our mantra? “Prevention is better than cure”. 100%.

Our global team of Field Service Professionals delivers robust, accurate, preventive measures, created from their track record in scientific instrumentation, an uncompromising knowledge of a customer’s unique environment and a strong belief that Service should prevent damage to instruments and processes. Because preventing risk is much easier than curing the damage to your products and your reputation.

Preventive Plus 2 Service Plan
The benefits:
- Greater flexibility and options based on need.
- Designed for laboratories or facilities that need greater flexibility. Depending on the usage, you can choose two preventive maintenance visits, two service calls, or one preventive maintenance visit and one service call to meet your needs.
# Beckman Coulter Care Packages Overview:

<table>
<thead>
<tr>
<th>Year 1</th>
<th>Year 2+</th>
</tr>
</thead>
<tbody>
<tr>
<td>Warranty</td>
<td>LEVEL 1 Start-Up Care</td>
</tr>
<tr>
<td>Standard coverage &amp; phone support</td>
<td>Peace of mind when an instrument is new</td>
</tr>
<tr>
<td>LEVEL 1 Start-Up Care</td>
<td>Peace of mind when an instrument is new</td>
</tr>
<tr>
<td>LEVEL 2 Connect Phone support to assist self servicing of equipment</td>
<td>1 PM</td>
</tr>
<tr>
<td>LEVEL 3 Preventive Plus 1 A proactive approach to preventive care</td>
<td>●</td>
</tr>
<tr>
<td>LEVEL 4 Preventive Plus 2 Greater flexibility and options based on need</td>
<td>5% Off</td>
</tr>
<tr>
<td>LEVEL 5 Protective Combine a preventive plan with repair service</td>
<td>●</td>
</tr>
<tr>
<td>LEVEL 6 Comprehensive Full proactive care for optimized performance</td>
<td>●</td>
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</tbody>
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- **Certified parts, labor and travel**¹
- **Annual Preventive Maintenance**²
- **On-site response time guarantee**³
- **Telephone/email technical support**
- **Annual health check visit**
- **Reliability Updates**⁴
- **Annual basic operator on-site training**²
- **Operational Qualification Level 3**
- **Full Care Leasing Program**

### Table Notes:
- **●** Included
- **○** Optional

¹Within 100 miles of a Beckman Coulter service hub. Ask your local service representative about locations.
²For Preventive Plus 2, you can choose 2 PMs, 1 PM and 1 repair call, or 2 repair calls. Labor and travel costs are covered for repair calls. Parts cost will be billed separately.
³Typical for most areas. Contact your local service representatives for guaranteed response times in your location.
⁴Reliability updates include hardware upgrades, software upgrades, and instrument modifications to recommended level.
⁵Training doesn’t apply to Flow Cytometry instruments.

Product lines covered by these plans include Centrifuge, Particle Characterization, Automation, and Flow Cytometry. For Centrifuges, Start-Up and Comprehensive plans include rotor inspection and rotor service.

We’ve designed flexible options to suit the needs of any lab or operation. No matter which package you select, you’re making a choice to strengthen your investment.

**Need help with the decision or more details? Contact us:**
1-800-742-2345 or visit [www.beckman.com](http://www.beckman.com)

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For Beckman Coulter’s worldwide office locations and phone numbers, please visit “Contact Us” at beckman.com